



*Large Service Provider in South Africa  
Deploys Redcell Suite to Provide Best-in-  
Class Services to Clients*

## IMPERIAL ONLINE OPTIMIZES THEIR NEXT GENERATION DATA CENTER WITH DORADO SOFTWARE'S REDCELL PRODUCT SUITE

**Johannesburg – September, 2009** – Dorado Software (<http://doradosoftware.com>), a leading provider of IT infrastructure lifecycle management software, today announced the successful deployment of its Redcell product suite at **Imperial Online**, one of South Africa's largest service providers, providing comprehensive Internet, Hosting and Managed Services.

The implementation was achieved through a strategic partnership with Solution Blox, the Dorado Software-Certified Solution Provider for Africa (EMEA region). **Imperial Online** was experiencing the same rapid growth common among today's next-generation service providers -- even more fierce in the emerging African market.

In order to maintain the expected high level of service to their customers, it was determined that the existing disparate infrastructure management platforms would require significant consolidation and feature enhancement. Dorado Software's Redcell Suite was chosen as a result of a focused selection and cost analysis process comparing the best-of-breed management software solutions.

Driving factors in the selection of Dorado Software's Redcell™ was its modular offering – individual products can be purchased separately – yet the combination of server and network monitoring is contained in a single platform. In addition, the cost of the Redcell solution was a fraction of most typical service provider management solutions.

*“Dorado's Redcell product has provided our organization with the rich IT environment visibility and management that we have been looking for – all from a single console.”* said Andries Coetzee, General Manager of **Imperial Online**, *“It helps us meet customer demands by maximizing our high-value, high availability services in a cost-effective way.”*

Upon deployment, the most immediate benefit was the consolidation of over a dozen monitoring and management products into a single product: Dorado's Redcell. This single, integrated platform spanning multiple layers, domains, networks and services created immediate benefits including streamlined infrastructure management, reduced operational costs, increased network availability, freed up valuable technical staff time, and enhanced customer satisfaction.

Besides the ability to manage the entire data center and network infrastructure from a single console, operational efficiencies also include consolidated reporting. A challenge in competing platforms and historically a painstaking and time-consuming task, Redcell now automatically creates and distributes key environment reports to all stakeholders.

**Dorado**  
SOFTWARE

*“Now, with Dorado’s Redcell extensive reporting capabilities, my staff can focus on customer-facing value additions rather than stitching together performance and statistic reports from disparate tools.” remarked Sias Basson, Operations Director at Imperial Online, “ I have a more visible and uniformly managed network AND data center with the reporting to prove it.”*

Business opportunities from the Redcell deployment include the ability to monitor and manage customer networks from the Redcell console. With the inherent cross-device functionality and recently developed multi-tenant capabilities within Redcell, customer network and MPLS management provides Imperial Online’s customers with additional value-add services.

*“My ability to forecast network and data center needs, gain visibility into our Telco’s activities and provide comprehensive lights-out management of critical infrastructure is made possible by Dorado’s Redcell product suite.” commented Philip Wege, Network and Security Team Leader for Imperial Online, “ I am more confident than ever that our environment can easily meet and exceed our customer’s demands.”*

By leveraging Redcell’s inherent asset lifecycle and environment management capabilities, Imperial Online is on the leading edge of providing best-in-class services to their clients. In addition, successful collaboration and project management between Dorado Software, Imperial Online and Solution Blox made for a smooth and successful platform deployment.

#### **Availability**

The Redcell Product Suite is built for network engineers and administrators in small to large service provider and enterprise settings. All of the described Redcell products are generally available and trial software is available on the Dorado Software website at <http://www.doradosoftware.com>.

#### **Dorado Software, Inc.**

Dorado Software is a leader in infrastructure management software to find, configure and monitor converging IT assets, including servers, storage, networking, and security devices, and applications. Dorado Software’s Redcell portfolio automates IT infrastructure lifecycle management from visibility, proactive monitoring, change detection and remediation, troubleshooting, OS/file and patch updating, service provisioning, to reporting on everything. For more information about Dorado Software, visit <http://www.doradosoftware.com> or send email to [info@doradosoftware.com](mailto:info@doradosoftware.com)

#### **Solution Blox**

Solution Blox is a provider of infrastructure management products and services in the EMIA region. Our technologies enable you to grab control of your ever more complicated technology infrastructure. Our offerings include technology solution for managing networks, servers, desktops and applications. We also measure the performance of your infrastructure and provide a full suite of optimization services. You can buy services, products or both from us. For more information visit [www.solutionblox.co.za](http://www.solutionblox.co.za)

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